



Position title: Capital Campaign Director

Status: Full-time (40 hours per week), non-exempt, reporting to the Executive Director

Position summary:

Do you make dreams come true? The Yolo Food Bank (YFB) advances the common good in our community by feeding more than 52,000 men, women and children monthly via 200 food distributions and relationships with 69 partner agencies. A dynamic and organized individual with intimate knowledge of Yolo County's diverse communities is needed to execute a \$2.6 million capital campaign that will result in the completion of a new distribution facility for YFB's important work by December 2018. The Capital Campaign Director will work closely with the Executive Director, Capital Campaign Steering Committee, and the Board of Directors in carrying out a broad-based fundraising plan targeting individuals, businesses and foundations to support this initiative.

Qualifications:

1. Motivated self-starter with proven leadership and a solid track record of securing major gift support within short timelines.
2. Strong understanding of the local communities, capital campaign management and fundraising concepts and activities.
3. Strong analytical, organizing, planning, and decision-making skills with knowledge of performance and financial metrics.
4. Able to be innovative, creative, flexible, adaptable and highly organized.
5. Able to demonstrate a high level of integrity, strong interpersonal skills, and ability to build relationships with donors, prospects, staff, and members of the community.
6. Able to prioritize multiple demands and projects, and set and meet deadlines.
7. Excellent written and oral communications and presentation skills.
8. Able to develop and motivate donors, prospects, staff, and volunteers to achieve goals.
9. Five years' provable success in capital campaigning or fundraising in Yolo County.

To apply:

- Please submit cover letter and resume to Lorna Carriveau: lorna@yolofoodbank.org
- The subject line must read: **Capital Campaign Director**, followed by your last name.

For more information about Yolo Food Bank, please visit www.yolofoodbank.org.