

## **Solar Cookers International is seeking a full-time Development Manager**

### **The Position**

Solar Cookers International (SCI) is seeking a Development Manager who appreciates the exciting role philanthropy plays in a well-lived life and enjoys developing relationships with people to help make their compassionate goals a reality. The successful candidate will work with existing staff to build on past efforts and launch new ones for a stronger fundraising organization to achieve mission goals.

A candidate who has high energy, maturity, and leadership with the ability to serve as a unifying force and to position fundraising discussions at both the strategic and tactical levels will be a good fit for the organizational culture. Proven success in reaching, often exceeding, fundraising goals is a must. A candidate who is a self-starter, able to work independently, is entrepreneurial, and who enjoys creating and implementing new initiatives will enjoy working with the SCI staff.

### **Application Requirements**

Submit resume or CV, cover letter with salary requirements, and two examples of original donor communications emailed as ONE PDF attachment titled [lastname], [firstname].pdf. to Caitlyn Hughes, Executive Director at [caitlyn.hughes@solarcookers.org](mailto:caitlyn.hughes@solarcookers.org). A hyperlink to an online portfolio of work may also be submitted. Candidates are responsible for ensuring receipt of application materials. Applicants must be eligible for employment in the US.

### **Compensation**

This is a full-time, hourly position, paying in the range of \$63,000 - \$75,000. Compensation commensurate with experience.

SCI provides health, vacation, sick leave and other benefits.

### **Qualifications**

*Any combination of experience and training that would provide the required knowledge, skills, and abilities would be qualifying. A typical way to obtain the knowledge, skills, and abilities would be:*

Required: A minimum of three years of progressively responsible, full-time professional experience in development and fundraising. The ideal candidate will have development experience, ideally in an “in-house” leadership role within a complex nonprofit organization, and covering areas such as direct mail, donor and member communications, and database management. The successful candidate will have at least a Bachelor's degree.

Preferred: CFRE certification.

**Contact**

Caitlyn Hughes at 916-455-4499 or [Caitlyn.hughes@solarcookers.org](mailto:Caitlyn.hughes@solarcookers.org)

[www.solarcookers.org](http://www.solarcookers.org)